

## Marketing bulletin

<b>Brand/product</b>	Advantage – Lites and Louvers
<b>Date</b>	August 30, 2016
<b>Subject</b>	External Bulletin - Advantage Realignment
<b>Contact</b>	Customer Care, 877-671-7011

# Advantage Product Realignment

The recent business announcements regarding the cessation of Advantage operations in Burgaw, NC has caused a revision to the product offering of Advantage Lites and Louvers. Designs will be changing as we change our supply chain that we believe will improve the quality and delivery of lites and louvers. In addition, we will be adding two standard glass options that can be ordered. Products will continue to be made in the USA and meet BAA requirements as did the products made at the former Advantage production site. Also, as stocking levels develop, we will be featuring several models and sizes on a 3 Day factory shipment program, stocking these products on hand at the Indianapolis Accessories factory and Chino, CA locations. Look for these stocking lists to follow in the days to come. The updates below reflect the different models that will now be offered as the Advantage product portfolio going forward. Revised catalogs and price books will be made available in the coming weeks. Most importantly, please note the changes in ordering procedures that will make Advantage easier to order.

## Change to Rough Opening Ordering Size

For many years, Advantage products were ordered by the visible glass size of the open air space desired. Unfortunately, this is not the industry standard ordering procedure. Industry standard was to sell lites and louvers by the rough opening size for the lite or the louver. Advantage is using the changes below as an opportunity to change over to the industry standard starting September 1, all orders will be dimensioned by rough opening size. We apologize for the inconvenience that this may cause any long time Advantage customers; however, we believe this change will be beneficial to our customers in the long run.

## New Lites Design

Lites will still be available while using a slightly different design. There are security lites mounted and bolted from one side, and there will be thru bolted versions available for some of the models (see tables below). Thru bolted models come standard with sex bolts for mounting. Also, there will be two types of glass available for order.

Most importantly models will be ordered by the door thickness specifically required, and the glass thickness that is required for the application for 1 3/8" doors. Where there was just the one model, the 88G, there are now three models for differing glass thicknesses; 88G2 for 1/2" glass thickness, 88G4 for 1/4" glass thickness, and 88G8 for 3/8" glass thickness.

There are two new models for 1 3/4" doors that come exclusively with glass and glazing ready for installation; 784G3 for 3/16" thick Pyran F filmed glass and the 784G5 for 5/16" thick Super Lite I-W wire mesh reinforced glass. These are glass only models. For the no glass option the 784G is still available. In addition, there is a new stainless lite frame model, the 784G-SS. This mode comes in one finish, the equivalent of a US32D/BHMA 630 satin stainless steel finish.

Lastly, the old double mounted style lites will now come standard with thru sex bolts. This was the predominant usage by most customers industry wide. If wood or metal screw packs are desired for mounting, they need to be ordered as an additional separate line item; 7823Z for sheet metal screws and 7824 for wood screws.

## One Sided Security Mount Models

Model	Description
88G4	- Door Thickness 1 3/8", Glass thickness 1/4", no glass
88G8	- Door Thickness 1 3/8", Glass thickness 3/8", no glass ( <i>*new glass thickness</i> )

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88G2	-	Door Thickness 1 3/8", Glass thickness 1/2", no glass
784G3	-	Door Thickness 1 3/4", Glass Thickness 3/16"* Pyran F glass only
784G	-	Door Thickness 1 3/4", Glass Thickness 3/16", 1/4", 5/16" no glass
784G5	-	Door Thickness 1 3/4", Glass Thickness 5/16"* Slim Lite I-W glass only
784G-SS	-	Door Thickness 1 3/4", Glass Thickness 1/4", no glass
X500G	-	Door Thickness 1 3/4", Glass thickness 1/2", no glass
X625G	-	Door Thickness 1 3/4", Glass thickness 5/8", no glass
X750G	-	Door Thickness 1 3/4", Glass thickness 3/4", no glass
X875G	-	Door Thickness 1 3/4", Glass thickness 7/8", no glass
X1000G (was X84G)	-	Door Thickness 1 3/4", Glass thickness 1", no glass

## Thru Bolt Models

Model	Description
XX784G3	- Door Thickness 1 3/4", Glass Thickness 3/16"* Pyran F Glass only
XX784G	- Door Thickness 1 3/4", Glass Thickness 3/16", 1/4", 5/16", no glass
XX784G5	- Door Thickness 1 3/4", Glass Thickness 5/16"* Slim Lite I-W glass only
XX500G	- Door Thickness 1 3/4", Glass Thickness 1/2", no glass
XX625G	- Door Thickness 1 3/4", Glass Thickness 5/8", no glass
XX750G	- Door thickness 1 3/4", Glass thickness 3/4", no glass
XX875G	- Door thickness 1 3/4", Glass thickness 7/8", no glass
XX1000G (was XX84G)	- Door thickness 1 3/4", Glass thickness 1", no glass

## Glass

Now available in two standard models; Pyran F filmed glass for the 784G3, and the Super Lite I-W for the 784G5. Both models are fire rated and come with appropriate UL ratings for the maximum visible glass sizes and door types specified below.

Glass Description	Advantage Model	Thickness	Wire Mesh	Door Type	UL Rating Minutes	Max Size "
<b>784G5</b>						
SuperLite I-W	784G5	5/16"	Yes	Wood Doors	20, 45	54x54
SuperLite I-W	784G5	5/16"	Yes	Wood Doors	60	12x80
SuperLite I-W	784G5	5/16"	Yes	Wood Doors	90	10x33
SuperLite I-W	XX784G5	5/16"	Yes	Wood Doors	20, 45	54x54
SuperLite I-W	XX784G5	5/16"	Yes	Wood Doors	60	12x80
SuperLite I-W	XX784G5	5/16"	Yes	Wood Doors	90	10x33
SuperLite I-W	784G5	5/16"	Yes	Hollow Metal Doors	20	35 3/4x92
SuperLite I-W	784G5	5/16"	Yes	Hollow Metal Doors	45	34x84
SuperLite I-W	784G5	5/16"	Yes	Hollow Metal Doors	90	12x46
SuperLite I-W	XX784G5	5/16"	Yes	Hollow Metal Doors	20	35 3/4x92
SuperLite I-W	XX784G5	5/16"	Yes	Hollow Metal Doors	45	34x84
SuperLite I-W	XX784G5	5/16"	Yes	Hollow Metal Doors	90	12x46
SuperLite I-W	784G5	5/16"	Yes	Side Lights, Borrowed Lites	45	100x100
SuperLite I-W	XX784G5	5/16"	Yes	Side Lights, Borrowed Lites	45	100x100
SuperLite I-W	784G5	5/16"	Yes	Transom Lites	45	96x36
SuperLite I-W	XX784G5	5/16"	Yes	Transom Lites	45	96x36
<b>784G3</b>						
Pyran, Platinum F	784G3	3/16"	No	Doors (non-temp rise)	20, 45, 60, 90	36x76
Pyran, Platinum F	XX784G3	3/16"	No	Doors (non-temp rise)	20, 45, 60, 90	36x76
Pyran, Platinum F	784G3	3/16"	No	Doors (temp rise)	180	12x33
Pyran, Platinum F	XX784G3	3/16"	No	Doors (temp rise)	180	12x33
Pyran, Platinum F	784G3	3/16"	No	Side, Borrowed, and Transom	20, 45, 60, 90	76x76
Pyran, Platinum F	XX784G3	3/16"	No	Doors (temp rise)	20, 45, 60, 90	76x76

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### New Louver Design

While the 4CY and the 40Y were discontinued only recently (March 23, 2016), we are reversing that decision, and reinstating the 4CY and 40Y louvers, and discontinuing the 8CY and 80Y louvers. In establishing the 4CY and the 40Y as our new standard models of louvers, we are shifting to an inverted V design of louver blade. Below are the list of available louvers, all others are discontinued. Free area calculations are available upon request, and will be featured in the upcoming catalog revision. The two sided mounting models will come standard with thru sex bolts. As with the lites, if either sheet metal or wood screws are desired, they should be ordered as a separate line item.

#### One Side Security Mount Models

Model	Description
4CY	Vision Proof Louver, Steel, inverted "V", 20 g frame, 24 g blade - 1 3/4" doors
40Y	Vision Proof Louver, Steel, inverted "V", 20 g frame, 24 g blade - Transom any thickness
100AFL	Vision Proof Louver, Fusible Link, 16 g, 1 3/4" doors
700AA	Vision Proof Louver, Aluminum, inverted "V", 1 3/8" - 2 1/4" doors

#### Two Sided Thru Bolt Models

Model	Description
XX4CY	Vision Proof Louver, inverted "V", 20 g frame, 24 g blade - 1 3/4" doors - Thru Bolts
XX700AA	Vision Proof Louver, Aluminum, inverted "V", 1 3/4" doors, with Thru Bolts

### Advantage Models Continued

There are some models that are remaining in the Advantage catalog with no changes to the offering. The following products are still available.

Model	Description
X1000-PLK	Window Louver Lite Kit
SP250	Slim Port Round Lite 9.84" (250mm)
SP350	Slim Port Round Lite 13.77" (350mm)
SP450	Slim Port Round Lite 17.71" (450mm)
SP550	Slim Port Round Lite 21.65" (550mm)

### New Discontinuations

Unfortunately, the following models will be discontinued. This list along with the [notice that was issued on April 1, 2016](#), represents the total of the models no longer available from Advantage.

Model	Description
40AIL	Free Flow Louver, 24 gauge inverted Y blade, with intumescent
40STC	Free Flow Louver, 24 gauge inverted Y blade, with sound proofing
40Y-X	Free Flow Louver, 24 gauge inverted Y blade, with lead lining
8CY	Free Flow Louver, 20 gauge inverted Y blade
80Y	Free Flow Louver, 20 gauge inverted Y blade, louver cartridge for transoms
80YAIL	Free Flow Louver, 20 gauge inverted Y blade, louver cartridge for transoms
4484	Sound Trap Vision Lite
7W01	Aluminum Half Wall Louver
8W01G	Steel Half Wall Louver
XX88G	Door Thickness 1 3/8", Glass Thickness 1/4" or no glass
XX784G-SEC	Door Thickness 1 3/4", Glass Thickness 1/4", with Security Grid and Thru Bolts.
X1250G	Single side mounted 1 1/4" Glass Lite for 1 3/4" doors
XX1250G	Double side mounted 1 1/4" Glass Lite for 1 3/4" doors
200AIL	Intumescent Fire Louver

### Additional Information

A new catalog and price book are in development. Please contact your local SSC office for information on hard copies. Links to the new documents will be posted once they are available.

For additional information, please contact your local SSC office or Customer Care at 877-671-7011.